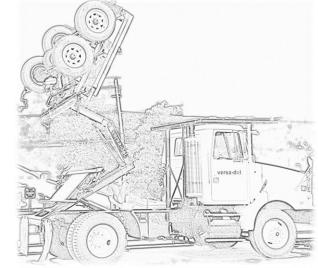
# versa-do

revolutionary container moving systems sm





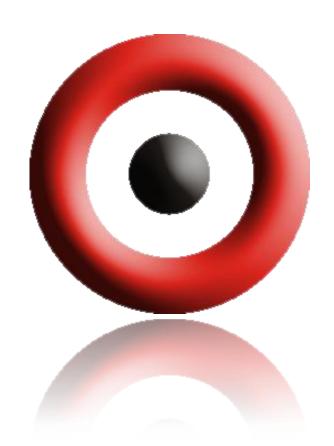




#### who is versa-dol industries?

Versa-Dol Industries is engaged in pioneering innovation, need-driven invention, quality-first manufacturing and global promotion of high-performance products and services for the transportation, storage and handling industries.

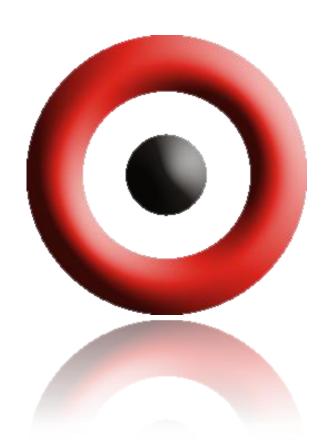
Our primary focus lies in providing superior products and support to our customers and achieving continuous improvements in quality and value while promoting an employee environment that empowers professional and personal growth.



#### what is the versa-dol₅ system?

a revolutionary self-contained moving system for loading and transporting storage containers, especially those destined for the ground-level portable storage market, that

- accelerates revenue opportunities
- improves overall operating efficiencies
- virtually eliminates ground surface damage
- allows easy container manipulation in space-limited environments
- enhances logistical efficiencies, reducing the number of deadhead runs back to home base
- reduces space requirements for equipment housing
- is "green" friendly



#### why own the versa-dol₅ system?

- immediately capable of impacting your bottom line with increased revenue and lower operating cost
- system is self-contained and self-reliant because the system is always with the road tractor; always ready to accept a pull of any type, at anytime, without the need for a return trip to home base to switch out equipment
- extreme maneuverability for load placement in space-limited locations
- requires a single operator/self-contained system to accomplish its tasks
- cost savings -- less fuel, less manpower, lower maintenance, lower storage cost and lower equipment-acquisition cost
- increased revenue -- more back-haul opportunities via mixed and matched multi-type pulls (i.e. fewer deadhead runs), premium fees on specialized pulls, more sales or rentals from placements previously turned down



#### the versa-dol sm system

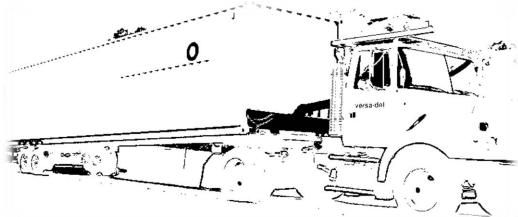




#### the versa-dol<sub>sm</sub> M1000 in action...



- loading
- unloading





#### loading



empty container



dolly being lowered from stowed position



road tractor in position to start the loading process



dolly ready to be deployed





#### loading continued...



container's near-end being lifted



dolly positioned near the container's far-end



dolly being deployed underneath the container



container is leveled and ready to be secured to the dolly and road tractor





#### loading continued...



dolly is secured to the container with locking bars and DOT approved tie-down straps



container loaded, secured and ready for transport



container is secured to the turntable via ISO twist locks



container in transport utilizing the M1000





# unloading



container ready for unloading



container positioned for lifting



container lifted off the turntable



container positioned for dolly release





#### unloading continued...



dolly ready for extraction



road tractor and dolly simultaneously track forward as container is lowered



container's far-end is grounded, dolly retrieved from beneath the container



container securely on the ground





### unloading continued...



dolly ready for stowing



dolly nearing the storage rack



dolly lifted from the ground

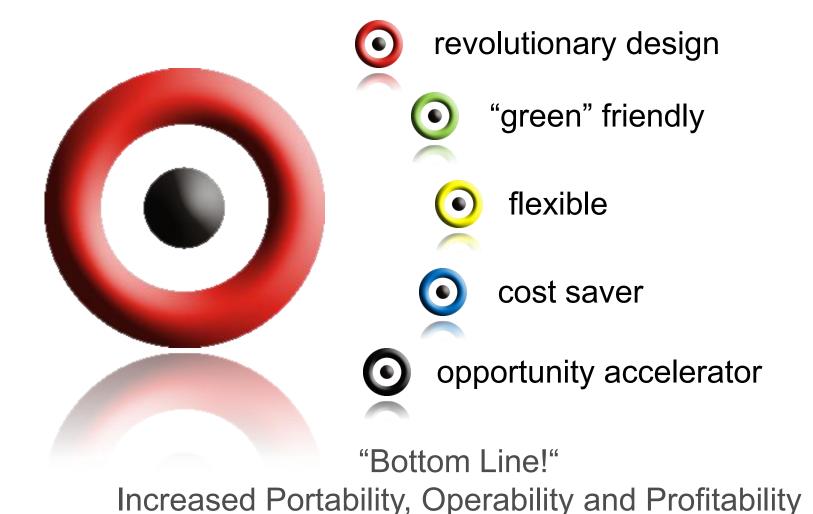


dolly stowed and ready for transport to next pull



versa-do

# revolutionary container moving systems sm





#### revolutionary design:

versa-dol<sub>sм</sub> is unique in...

- originality
- functionality
- competitive advantage

The versa-dol s<sub>M</sub> system is completely original in design. So original in fact... the system is "patent pending" with the USPTO and PCT.

Our functionality is defined by its overall ease of use, rapid deployment and reduced equipment housing requirements.

The competition in our market is virtually nonexistent when you consider our revolutionary design, "green" friendly functionality, flexible application, inherent cost-saving features and the real ability to increase "bottom-line" profits… both in terms of organic and external growth and reduced operating costs.





#### "green" friendly

the versa-dol sm system is "green" friendly by offering...

- increased MPG averages which equals greater fuel efficiencies/lower fuel costs
- reduction in the number of fuel burning/non-revenue producing deadhead runs
- minimal impact on environmental surroundings
- virtual elimination of surface damage and subsequent repairs
- reduction in raw materials usage

Increased MPG averages are achieved by pulling lighter weight equipment which is several tons less than the typical roll-back/tilt-back trailer or chassis.

Fuel burning/non-revenue producing deadhead runs are minimized by eliminating the need to return to home base between pulls and having the ability to accommodate multi-type load runs on the fly.







Minimal impact on environmental surroundings is achieved by the versa-dol<sub>sm</sub> system's enhanced maneuverability which reduces the space required for precise container placement and lighter equipment weight causes less wear and tear on ground surface finishes.

Asphalt damage and subsequent repairs... which are inherently environmental, aesthetic and fiscal opponents... are virtually eliminated by the versa-dolsm system's unique ability to load/unload containers in a limited space environment without the need for dragging; which before the versa-dolsm system, typical rollback/tilt-back equipment had to drag the container to its ultimate load position while being readied for transport.

The versa-dol sm system's compact/functional design requires less raw materials (steel, hydraulic oil and rubber) usage in the manufacturing process and during the equipment's life cycle.





#### flexible applications

the versa-dol sm system offers application flexibility with...

- easy container manipulation
- expanded pickup and delivery options
- enhanced logistical efficiencies
- reduced space requirements for deployment/equipment housing

Container location is easily manipulated with the versa-dol<sub>sm</sub> system. Less space is required to maneuver the road tractor and container into position for unloading or loading. If a typical trailer can be maneuvered into a location/position, the versa-dol<sub>sm</sub> system can virtually always place a container in or pick up a container from such a location.

Pickup and delivery options are expanded due to the versa-dol sm system's minimal manpower and equipment (one operator/one self-contained system) requirements. Neither cranes, lifts nor additional personnel are required to load/unload a container at the origination or destination sites.



Logistical efficiencies are greatly enhanced with the elimination of the need for lifts, cranes, and chassis/trailers and additional personnel at origination and destination sites. Just as important is the ability to plan routes to minimize deadhead runs by mixing and matching multitype (trailer or container) loads on the same route without returning to home base to drop or pick up a container carrier.

The versa-dol sm system requires approximately one half of the space utilized for a traditional deployment via a roll-back/tilt-back trailer like the Landoll® brand. The only space required for equipment housing when not in use is the space required to park the road tractor.







#### cost saver:

the versa-dolsm system yields significant cost savings through...

- minimal manpower requirements
- lower equipment/vehicle costs
- lower equipment-housing costs
- greater overall operating efficiencies

Manpower requirements are minimal throughout the delivery cycle with its one operator/one self-contained system operation. No need for manpower to operate cranes, lifts, etc.

The versa-dol<sub>sm</sub> system minimizes the amount of equipment needed to function. No need to purchase cranes, lifts or chassis. The system may be installed on a qualified, previously in-service, single-axle road tractor. No need to purchase a more expensive tandem-axle or "factory new" road tractor.







Reduced equipment-housing costs are realized immediately, as there is no need for additional storage space for secondary, unnecessary equipment and components (i.e. trailers, cranes or lifts).

Greater overall operating efficiencies are derived by means of more economical logistics, load flexibility, reduced manpower requirements, reduced equipment-housing costs and reduced fuel usage throughout the delivery cycle.

# efficient self-contained system

VS.



the versa-dol<sub>sm</sub> M1000

# inefficient (requiring additional storage)2+ part systems



roll-back/ tilt-back trailer



chassis

Versa-dol



### opportunity accelerator

the versa-dol sm system empowers new opportunities with...

- additional container sales and rentals when unique location placement requirements can be met
- premium fees on specialized deliveries/runs
- increased back-haul options via multi-type loads

The versa-dol sm system will create additional container sale and rental opportunities and specialized pull opportunities when unique location placement is a requirement. No need to turn down those opportunities that cannot be accommodated by the traditional roll-back/tilt-back trailer or chassis.









Premium fees can be charged for specialized deliveries/runs that can only be completed utilizing the versa-dolsm system. Consumers will pay more to get a container placed precisely where needed or wanted, especially if the surrounding environment does not have to be destroyed.

The versa-dol<sub>sm</sub> system facilitates increased back-haul options resulting in additional load opportunities since there is no need to return to home base to drop or pick up a trailer or chassis. This is achieved by two components unique to the versa-dol<sub>sm</sub> system; one being the ability to stow the dolly above the road tractor cab and two, the capacity to remove the turntable from the fifth wheel and have it securely stowed in a position that will allow the pulling of an *empty* traditional trailer (box trailer, low boy, refrigerated trailer, container chassis, etc.)







#### versatile back-haul options



a container pull



a traditional box trailer pull



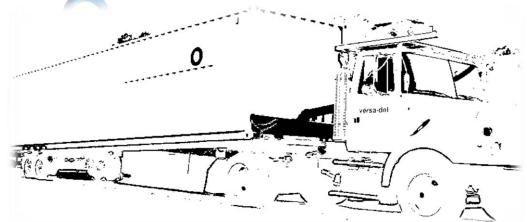
dolly and turntable in stowed positions





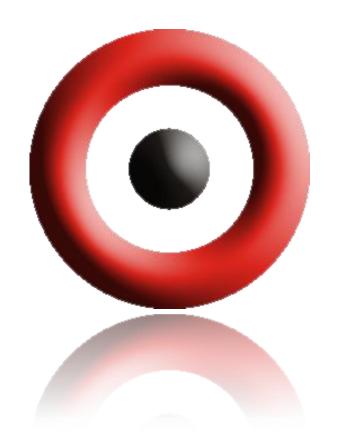


- portability
  - operability
- profitability



- portability: The versa-dol sm system is completely self-contained and self-reliant because the system is always with the road tractor ... you are consistently ready to accept a pull of any type... at anytime... without the need for a return trip to home base to switch out equipment.
- operability: The versa-dols system is extremely flexible in its applications with multi-type pull capabilities, extreme maneuverability for load placement in space-limited locations, and only requires a single operator/self-contained system to accomplish its tasks.
- **profitability:** Cost savings -- less fuel, less manpower, lower maintenance, lower storage costs and lower equipment-acquisition costs. Increased revenues -- more back-haul opportunities via mixed and matched multi-type pulls (i.e. fewer deadhead runs), premium fees on specialized pulls, more sales or rentals from placements previously turned down.

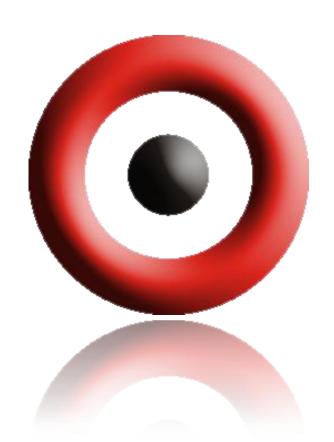




#### specifications for:

the versa-dol<sub>sm</sub> M1000

- capable of accommodating virtually any size **empty** standard or high-cube container; typically 20 53 feet in length, 8 9½ feet in width
- all small tools, straps and accessories required to operate the system are provided as part of the standard package
- application is dependent upon exact supplementary equipment and requirements. Please contact us for specific details regarding your particular application.



#### pricing for:

the versa-dol<sub>sm</sub> M1000

- MSRP -- \$69,900 includes modifications to ¹customer-supplied road tractor (minimum chassis length required), FOB factory or free delivery within 100 miles of Atlanta, GA
- operator training included
- warranty one (1) year parts and labor

<sup>1</sup>versa-dol industries will provide a road tractor at an additional unit-specific cost



#### contact information:

Please visit <a href="www.versa-dol.com">www.versa-dol.com</a> for a listing of authorized sales representatives. Alternatively, contact our corporate sales office at <a href="mailto:sales@versa-dol.com">sales@versa-dol.com</a> and you will be referred to an authorized representative in your area.

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